



# NASPERS

## **NASPERS LIMITED**

Incorporated in the Republic of South Africa  
(Registration number: 1925/001431/06)  
("Naspers")

JSE share code: NPN ISIN: ZAE000015889  
LSE share code: NPSN ISIN: US 6315121003

# Provisional Report

Summary of the audited results of  
the Naspers group for the year ended  
31 March 2014

## What type of business are we building?

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A multinational group of ecommerce and media platforms.

## Commentary

The Naspers group had a lively year with progress in several businesses. The financial results are detailed below, but in summary we report robust consolidated revenue growth of 26%, driven by both the internet and pay-television businesses. This growth was fuelled by development spend of R7,7bn - up 79% on last year - devoted particularly to ecommerce and digital terrestrial television (DTT). As previously cautioned, this expansionary spend had the effect of limiting core earnings to R8,6bn, approximately the same as last year.

Looking forward, our established businesses should continue to be in the aggregate cash flow positive, profitable and growing. Our goal is to invest in new ventures that will deliver value over the long term. With this in mind, we will continue to invest heavily for organic growth and may also acquire new businesses within our fields of focus. Our belief is that, through a combination of attractive markets and appealing customer product offerings such as online classifieds, eetail and DTT, we have a realistic prospect for growth over the medium term.

Whilst aggressively investing for the long term limits short-term earnings and cash flows, we believe this strategy to be sound. Our aim is to deliver superior value to our shareholders over time and to contribute to the communities in which we operate.

### FINANCIAL REVIEW

Consolidated revenues grew 26% to R62,7bn, boosted largely by growth in our internet businesses. Also influential was a rand that depreciated by an average 19% over the period against a basket of our main operating currencies. Expanding our ecommerce and DTT businesses resulted in development spend accelerating by 79% to R7,7bn (2013: R4,3bn).

Net interest on borrowings increased to R1,261bn (2013: R636m), due both to the rand depreciation and increased borrowings utilised to fund acquisitions and growth.

Tencent and Mail.ru reported strong growth. Our share of equity-accounted results includes once-off gains of R2,9bn flowing from Mail.ru's sale of shares in Facebook and Qiwi, as well as gains from Tencent's merger of some of its ecommerce businesses with JD.com and the sale of its interest in ChinaVision. These gains, being non-recurring, have been excluded from core headline earnings.

An impairment charge of R1,6bn has been recognised in other gains/losses and relates mainly to the flash-sale fashion businesses in our ecommerce segment, such as FashionDays, Brandsclub and Markafoni. These failed to achieve targets and we impaired goodwill and other intangibles during the first half of the year. In addition, our associate investment in Abril has been fully written down in the current year and is the main item included in impairment of equity-accounted investments.

A rather theoretical dilution loss of R852m on our equity-accounted investments was booked, mainly stemming from Tencent buying back its own shares.

For many years we have held our core headline earnings as the most reliable indicator of sustainable operating performance. In the past year this measure was marginally higher at R8,6bn - R21,81 per N ordinary share. Free cash flow for the period was an outflow of R349m - largely due to capex in DTT networks and the accelerated development spend.

Consolidated balance sheet gearing stands at 23%, excluding transponder leases and non-interest bearing liabilities.

Any forecasts in this provisional report have not been audited, reviewed or reported on by the company's external auditor.

### SEGMENTAL REVIEW

This segmental review includes our consolidated subsidiaries, plus a proportionate consolidation of associated companies and joint ventures.

#### Internet

Our internet units showed strong growth. In total, segment revenues are up 65% to R57bn. The ramp-up in development spend resulted in slower trading profit growth of 8% to R6,6bn. Our internet activities are rapidly transforming themselves into mobile-focused operations.

#### Tencent

Performed rather well in a dynamic and highly competitive Chinese market. A shift is occurring in user traffic from PC to mobile devices, driving substantial changes across different sectors of the Chinese internet industry, including communications, social networking, online games, media and ecommerce.

Tencent consolidated its leading position in communication and games in China, while strengthening its stance in ecommerce. Revenue for the year was RMB60bn, up 38%, while non-GAAP profit attributable to shareholders was 19% higher at RMB17,1bn.

Core platforms QQ instant messaging (QQ IM), Qzone (the leading social networking service platform in China) and Weixin (a next-generation communications service for smartphones) recorded solid growth. At 31 March 2014, QQ IM had 848m monthly active user accounts and 200m peak concurrent active user accounts; Qzone had 644m monthly user accounts; Weixin, known as WeChat internationally, had a combined 396m monthly active users and enjoys an excellent market position in China, evolving from a pure communications service into a multifunctional platform.

In the PC gaming market, Tencent published six of the top ten games in China, while Riot Games' *League of Legends* enjoyed growth in international markets. Revenue from online games and social networks also benefited from smartphone mobile games integrated into the mobile QQ and Weixin platforms.

Two transactions will augment Tencent's search and ecommerce businesses:

- In a strategic partnership with Sohu, Tencent invested in and merged its SoSo search business and certain other assets with Sogou in return for a 36,5% interest.
- During March 2014, Tencent merged the Paipai consumer-to-consumer (C2C) and Wanggou business-to-consumer (B2C) marketplace businesses into JD.com in return for a 15% interest. A strategic cooperation agreement was also finalised, which will see Tencent further support the growth of JD.com.

### **Mail.ru**

Reported good results with growth across all major segments. Revenue for 2013 was RUB27bn, up 30% year on year, while group aggregate net profit rose 36% to RUB11,4bn.

Mail.ru saw expansion of contextual advertising revenue as it continued to replace general display ads with targeted advertising. Online games and internet value-added services (IVAS) performed well. Revenue for massive multiplayer online games grew 41% year on year to RUB6,7bn, with *Warface* gaining traction in both users and revenue. IVAS grew 29% year on year to RUB8,7bn. Monthly paying users reached 7,6m. Throughout 2013 numerous products were updated and new products launched, including cloud-based services.

### **Ecommerce**

Revenues from all our ecommerce activities over the past year grew well and increased 64% to R20,3bn. Ecommerce is an area of expansion and we incurred development spend here of some R5,6bn. As a consequence, the trading loss for this segment widened to R5,3bn.

The Allegro marketplace business and some classified and price-comparison businesses delivered improving profitability. We expanded our online retail operation, which also recorded strong organic expansion.

A focus of attention was online classifieds, where we own and operate sites in some 40 countries in Eastern Europe, Asia, Africa, Latin America (LatAm) and the Middle East. Talent and execution were improved.

Progress on this front produced 429m daily page views across various classifieds sites, an increase of 200%, with mobile traffic and engagement lifting. Several markets evidenced higher traction and growth ahead of competitors. We are stepping up investments to capitalise on this momentum.

Our payments businesses delivered growth. Experienced leadership was introduced in several positions. We hope to grow this into a meaningful business in coming years.

Our price-comparison business saw growth in revenues. The units across LatAm, Africa, and Central and Eastern Europe were combined into a global unit.

### **Pay television**

Our pay-television business reported growth in revenues. Subscriber numbers are up by 1,3m households, taking the base to over 8m homes across 50 countries in sub-Saharan Africa.

Revenues grew by 20% to R36,3bn. Investments in DTT services resulted in trading profits creeping up at a slower 13% to R8,5bn. DTT coverage has been expanded and now covers eight countries and 92 cities.

We continue to invest in our online offering, expanding our services on mobile phones, tablets and computers, and launched an improved personal video recorder.

### **Print media**

The print media segment experienced a tough year with flat revenues and declining margins. Media24 managed small revenue growth of 1%, but trading profit declined by 7%. Abril had a poor year, as revenues declined and restructuring lagged. Our online/mobile media and news efforts have seen audience and engagement growth.

## **DIVIDEND NUMBER 85**

The board recommends that the annual gross dividend be increased by 10% to 425c (previously 385c) per listed N ordinary share, and 85c (previously 77c) per unlisted A ordinary share. If confirmed by shareholders at the annual general meeting on 29 August 2014, dividends will be payable to shareholders recorded in the books on Friday 19 September 2014 and will be paid on Monday 22 September 2014. The last date to trade cum dividend will be on Friday 12 September 2014 (the shares therefore to trade ex dividend from Monday 15 September 2014). Share certificates may not be dematerialised or rematerialised between Monday 15 September 2014 and Friday 19 September 2014, both dates inclusive.

The dividend will be declared from income reserves. No STC credits are available for use as part of this declaration. The dividend will therefore be subject to the dividend tax rate of 15%, yielding a net dividend of 361,25c per listed N ordinary share and 72,25c per unlisted A ordinary share to those shareholders not exempt from paying dividend tax. Such dividend tax will amount to 63,75c per listed N ordinary share and 12,75c per unlisted A ordinary share. The issued ordinary share capital as at 20 June 2014 is 416 812 759 N ordinary shares and 712 131 A ordinary shares. The company's income tax reference number is 9550138714.

## **DIRECTORATE**

As previously reported, Steve Pacak (financial director) will retire on 30 June 2014, but will remain on the board as a non-executive director. Basil Sgourdos, presently CFO of Naspers, will succeed him and will be appointed to the board as financial director effective 1 July 2014.

## **PREPARATION OF THE PROVISIONAL REPORT**

The preparation of the financial results was supervised by our financial director, Steve Pacak, CA(SA). These results were made public on 23 June 2014.

On behalf of the board

**Ton Vosloo**

*Chair*

Cape Town  
23 June 2014

**Bob van Dijk**

*Chief executive*

Segmental review	Revenue Year ended 31 March		
	2014	2013 (Restated)	%
	R'm	R'm	change
Internet	57 018	34 587	65
- Tencent	34 256	20 532	67
- Mail.ru	2 407	1 669	44
- Ecommerce	20 355	12 386	64
Pay television	36 271	30 257	20
Print	11 692	11 932	(2)
Segment revenue	104 981	76 776	37
Less: Equity-accounted investments	(42 253)	(26 907)	57
<b>Consolidated</b>	<b>62 728</b>	<b>49 869</b>	<b>26</b>

Segmental review	EBITDA Year ended 31 March		
	2014	2013 (Restated)	%
	R'm	R'm	change
Internet	8 540	7 389	16
- Tencent	12 232	8 603	42
- Mail.ru	1 286	895	44
- Ecommerce	(4 978)	(2 109)	>(100)
Pay television	10 370	8 933	16
Print	1 073	1 167	(8)
Corporate services	(150)	(138)	-
Segment EBITDA	19 833	17 351	14
Less: Equity-accounted investments	(13 442)	(9 565)	41
<b>Consolidated</b>	<b>6 391</b>	<b>7 786</b>	<b>(18)</b>

EBITDA refers to earnings before interest, tax, depreciation and amortisation.

Segmental review	Trading profit Year ended 31 March		
	2014	2013 (Restated)	%
	R'm	R'm	change
Internet	6 638	6 163	8
- Tencent	10 792	7 702	40
- Mail.ru	1 175	798	47
- Ecommerce	(5 329)	(2 337)	>(100)
Pay television	8 520	7 559	13
Print	606	743	(18)
Corporate services	(151)	(139)	-
Segment trading profit	15 613	14 326	9
Less: Equity-accounted investments	(11 707)	(8 414)	39
<b>Consolidated</b>	<b>3 906</b>	<b>5 912</b>	<b>(34)</b>

	Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	R'm	R'm
<b>Reconciliation of trading profit to operating profit</b>		
<b>Trading profit</b>	<b>3 906</b>	5 912
Finance cost on transponder leases	<b>356</b>	231
Amortisation of intangible assets	<b>(711)</b>	(996)
Other gains/(losses) - net	<b>(1 320)</b>	(735)
Retention option expense	<b>(132)</b>	(138)
Equity-settled share-based charge	<b>(81)</b>	(175)
<b>Operating profit</b>	<b>2 018</b>	4 099

Note: For a reconciliation of operating profit to profit before taxation, refer to the "Consolidated income statement".

		Year ended 31 March 2014	Year ended 31 March 2013 (Restated)	%
	Note	R'm	R'm	change
<b>Consolidated income statement</b>				
<b>Revenue</b>		<b>62 728</b>	49 869	26
Cost of providing services and sale of goods		<b>(35 416)</b>	(27 676)	
Selling, general and administration expenses		<b>(23 974)</b>	(17 359)	
Other gains/(losses) - net		<b>(1 320)</b>	(735)	
<b>Operating profit</b>		<b>2 018</b>	4 099	(51)
Interest received	6	<b>606</b>	443	
Interest paid	6	<b>(2 466)</b>	(1 495)	
Other finance income/(costs) - net	6	<b>(267)</b>	(258)	
Share of equity-accounted results	7	<b>10 835</b>	8 778	
- excluding net gain on disposal of investments		<b>7 906</b>	6 130	29
- net gain on disposal of investments		<b>2 929</b>	2 648	
Impairment of equity-accounted investments		<b>(1 201)</b>	(2 137)	
Dilution losses on equity-accounted investments		<b>(852)</b>	(96)	
Gains/(losses) on acquisitions and disposals		<b>751</b>	(53)	
<b>Profit before taxation</b>	8	<b>9 424</b>	9 281	2
Taxation		<b>(2 895)</b>	(2 533)	
<b>Profit for the year</b>		<b>6 529</b>	6 748	(3)
<b>Attributable to:</b>				
Equity holders of the group		<b>5 751</b>	6 047	
Non-controlling interest		<b>778</b>	701	
		<b>6 529</b>	6 748	
Core headline earnings for the year (R'm)	5	<b>8 616</b>	8 533	1
Core headline earnings per N ordinary share (cents)		<b>2 181</b>	2 216	(2)
Fully diluted core headline earnings per N ordinary share (cents)		<b>2 125</b>	2 164	(2)
Headline earnings for the year (R'm)	5	<b>5 981</b>	6 630	(10)
Headline earnings per N ordinary share (cents)		<b>1 514</b>	1 722	(12)
Fully diluted headline earnings per N ordinary share (cents)		<b>1 475</b>	1 681	(12)
Earnings per N ordinary share (cents)		<b>1 456</b>	1 570	(7)
Fully diluted earnings per N ordinary share (cents)		<b>1 418</b>	1 533	(8)
Net number of shares issued ('000)				
- at year-end		<b>397 625</b>	394 272	
- weighted average for the year		<b>395 078</b>	385 064	
- fully diluted weighted average		<b>405 469</b>	394 365	

	Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	R'm	R'm
<b>Condensed consolidated statement of comprehensive income</b>		
<b>Profit for the year</b>	<b>6 529</b>	6 748
<b>Total other comprehensive income, net of tax, for the year*</b>	<b>6 727</b>	1 527
Translation of foreign operations	4 910	5 292
Fair value losses	(7)	-
Cash flow hedges	(204)	237
Share of other comprehensive income and reserves of equity-accounted investments	1 951	(3 946)
Tax on other comprehensive income	77	(56)
<b>Total comprehensive income for the year</b>	<b>13 256</b>	8 275
<b>Attributable to:</b>		
Equity holders of the group	12 492	7 463
Non-controlling interest	764	812
	<b>13 256</b>	8 275

\* These components of other comprehensive income may subsequently be reclassified to profit or loss, except for R552m (2013: R401m) included in the Share of equity-accounted investments' other comprehensive income and reserves.

	Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	R'm	R'm
<b>Condensed consolidated statement of changes in equity</b>		
<b>Balance at beginning of the year</b>	<b>55 853</b>	49 576
<b>Changes in share capital and premium</b>		
Movement in treasury shares	(17)	(1 695)
Share capital and premium issued	1 293	2 067
<b>Changes in reserves</b>		
Total comprehensive income for the year	12 492	7 463
Movement in share-based compensation reserve	487	441
Movement in existing control business combination reserve	(340)	(700)
Movement in valuation reserve	-	39
Direct retained earnings movements	23	(98)
Dividends paid to Naspers' shareholders	(1 526)	(1 291)
<b>Changes in non-controlling interest</b>		
Total comprehensive income for the year	764	812
Dividends paid to non-controlling shareholders	(1 142)	(1 180)
Movement in non-controlling interest in reserves	318	419
<b>Balance at end of year</b>	<b>68 205</b>	55 853
<b>Comprising:</b>		
Share capital and premium	16 337	15 061
Retained earnings	31 971	27 723
Share-based compensation reserve	5 082	4 006
Existing control business combination reserve	(1 065)	(688)
Hedging reserve	(262)	(175)
Valuation reserve	3 005	1 623
Foreign currency translation reserve	11 085	6 191
Non-controlling interest	2 052	2 112
<b>Total</b>	<b>68 205</b>	55 853

**Condensed consolidated statement  
of financial position**

		Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	Note	R'm	R'm
<b>Assets</b>			
<b>Non-current assets</b>		<b>100 212</b>	76 120
Property, plant and equipment		17 053	13 716
Goodwill	9	25 811	21 593
Other intangible assets		5 702	4 802
Investments in associates	10	47 755	32 767
Investments in joint ventures	10	1 727	620
Investments and loans	10	1 193	1 808
Derivatives		2	72
Deferred taxation		969	742
<b>Current assets</b>		<b>28 390</b>	27 143
Inventory		2 882	1 936
Programme and film rights		1 979	1 868
Trade receivables		4 849	4 042
Other receivables and loans		4 807	3 149
Derivatives		209	449
Cash and cash equivalents		13 664	15 653
		<b>28 390</b>	27 097
Non-current assets held-for-sale		-	46
<b>Total assets</b>		<b>128 602</b>	103 263
<b>Equity and liabilities</b>			
<b>Share capital and reserves</b>		<b>66 153</b>	53 741
Share capital and premium		16 337	15 061
Other reserves		17 845	10 957
Retained earnings		31 971	27 723
Non-controlling shareholders' interest		2 052	2 112
<b>Total equity</b>		<b>68 205</b>	55 853
<b>Non-current liabilities</b>		<b>36 549</b>	29 176
Capitalised finance leases		6 768	5 868
Liabilities - interest-bearing	12	27 395	20 571
- non-interest-bearing		452	276
Post-employment medical liability		176	161
Derivatives		364	972
Deferred taxation		1 394	1 328
<b>Current liabilities</b>		<b>23 848</b>	18 234
Current portion of long-term debt		2 628	2 296
Trade payables		5 318	4 107
Accrued expenses and other current liabilities		13 981	10 228
Derivatives		840	180
Bank overdrafts and call loans		1 081	1 423
<b>Total equity and liabilities</b>		<b>128 602</b>	103 263
Net asset value per N ordinary share (cents)		<b>16 637</b>	13 630

	Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	R'm	R'm
<b>Condensed consolidated statement of cash flows</b>		
Cash flow generated from operating activities	3 274	10 035
Cash flow utilised in investing activities	(8 036)	(6 409)
Cash flow generated from financing activities	2 114	1 286
<b>Net movement in cash and cash equivalents</b>	<b>(2 648)</b>	4 912
Foreign exchange translation adjustments	1 001	670
Cash and cash equivalents at beginning of the year	14 230	8 648
<b>Cash and cash equivalents at end of the year</b>	<b>12 583</b>	14 230

## Notes to the summarised consolidated financial results

### 1. General information

The principal activities of Naspers and its operating subsidiaries, joint ventures and associated companies (collectively "the group") are the operation of media and internet platforms. Our principal operations are in ecommerce and other internet services, pay-television services and print media.

### 2. Basis of presentation and accounting policies

The provisional report is prepared in accordance with the requirements of the JSE Limited Listings Requirements and the South African Companies Act No 71 of 2008. The listings requirements require provisional reports to be prepared in accordance with the framework concepts, the measurement and recognition requirements of International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, and Financial Pronouncements as issued by the Financial Reporting Standards Council, and also to, as a minimum, contain the information required by IAS 34 *Interim Financial Reporting*. The accounting policies applied in the preparation of the consolidated financial statements from which the condensed consolidated provisional financial statements were derived, are in terms of IFRS and are, except as noted below, also consistent with those applied in the previous annual financial statements.

The group's reportable segments reflect those components of the group that are regularly reviewed by the chief executive officer and other senior executives, who make strategic decisions in accordance with IFRS 8 *Operating Segments*. The group proportionately consolidates its share of the results of its associated companies and joint ventures in the various reportable segments. This is considered to be more reflective of the economic value of these investments.

The group aggregated the previously reported "other internet" segment with the ecommerce segment as these segments are now considered to have similar economic characteristics and meet the aggregation criteria of IFRS 8. Comparative information has been restated accordingly.

Trading profit excludes amortisation of intangible assets (other than software), equity-settled share scheme charges, retention option expenses and other gains/losses, but includes the finance cost on transponder leases.

Core headline earnings exclude once-off and non-operating items. We believe that it is a useful measure for shareholders of the group's sustainable operating performance. However, this is not a defined term under IFRS and may not be comparable with similarly titled measures reported by other companies.

### 3. Independent audit

The annual financial statements have been audited by the company's auditor, PricewaterhouseCoopers Inc., whose unqualified audit reports on the annual financial statements and provisional report are available for inspection at the registered office of the company. The auditor's report does not necessarily cover all of the information contained in this provisional report. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditor's work, they should obtain a copy of that report, together with the annual financial statements, from the registered office of the company. The annual financial statements, together with the integrated report, will be available on [www.naspers.com](http://www.naspers.com) on or about 31 July 2014.

### 4. Changes in accounting policies

The group has adopted all new and amended accounting pronouncements as issued by the International Accounting Standards Board (IASB), which were effective for financial years commencing on 1 April 2013. The following key new pronouncements have been adopted:

### IFRS 10 Consolidated Financial Statements

IFRS 10 replaces the consolidation and control guidance previously contained in IAS 27 *Consolidated and Separate Financial Statements* and SIC-12 *Consolidation - Special Purpose Entities*. The application of IFRS 10 did not result in any changes in the consolidation status of the group's subsidiaries and consequently no changes to the group's consolidated financial results.

### IFRS 13 Fair Value Measurement

IFRS 13 aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRS. IFRS 13 was adopted and applied prospectively and it was assessed that the adoption did not result in any material impact on the financial results of the group.

### IFRS 11 Joint Arrangements

IFRS 11 replaces the guidance previously contained in IAS 31 *Interests in Joint Ventures* and SIC-13 *Jointly Controlled Entities - Non-Monetary Contributions by Venturers*. Significantly, IFRS 11 requires all interests in joint ventures to be accounted for under the equity method. The group previously accounted for its interests in joint ventures by applying proportionate consolidation - a line-by-line consolidation of the group's share of the results of the joint ventures.

The group has applied IFRS 11 on a fully retrospective basis by accounting for joint ventures in terms of the equity method from the beginning of the earliest period presented in this provisional report, 1 April 2012. The impact of the adoption of IFRS 11 on the group's consolidated financial results is illustrated below (the application of IFRS 11 did not have a significant impact on the statement of comprehensive income).

	Year ended 31 March 2013		
	Previously reported R'm	Change in accounting policy R'm	Restated R'm
<b>Consolidated income statement</b>			
<b>Revenue</b>	50 249	(380)	49 869
Cost of providing services and sale of goods	(27 852)	176	(27 676)
Selling, general and administration expenses	(17 751)	392	(17 359)
Other gains/(losses) - net	(831)	96	(735)
<b>Operating profit</b>	3 815	284	4 099
Interest received	433	10	443
Interest paid	(1 501)	6	(1 495)
Other finance income/(costs) - net	(248)	(10)	(258)
Share of equity-accounted results	9 001	(223)	8 778
- excluding net gain on disposal of investments	6 359	(229)	6 130
- net gain on disposal of investments	2 642	6	2 648
Impairment of equity-accounted investments	(2 057)	(80)	(2 137)
Dilution losses on equity-accounted investments	(96)	-	(96)
Losses on acquisitions and disposals	(47)	(6)	(53)
<b>Profit before taxation</b>	9 300	(19)	9 281
Taxation	(2 552)	19	(2 533)
<b>Profit for the year</b>	6 748	-	6 748
<b>Condensed consolidated statement of cash flows</b>			
Cash flow generated from operating activities	9 845	190	10 035
Cash flow utilised in investing activities	(6 213)	(196)	(6 409)
Cash flow generated from financing activities	1 280	6	1 286
<b>Net movement in cash and cash equivalents</b>	4 912	-	4 912
Foreign exchange translation adjustments	687	(17)	670
Cash and cash equivalents at beginning of the year	8 791	(143)	8 648
<b>Cash and cash equivalents at end of the year</b>	14 390	(160)	14 230

**Condensed consolidated statement of financial position**

	Year ended 31 March 2013			As at 1 April 2012		
	Previously reported R'm	Change in accounting policy R'm	Restated R'm	Previously reported R'm	Change in accounting policy R'm	Restated R'm
<b>Assets</b>						
<b>Non-current assets</b>	76 109	11	76 120	62 037	(26)	62 011
Property, plant and equipment	13 810	(94)	13 716	8 879	(115)	8 764
Goodwill and other intangible assets	26 440	(45)	26 395	21 768	(175)	21 593
Investments in associates and joint ventures	33 150	237	33 387	28 095	366	28 461
Investments and loans	1 891	(83)	1 808	2 564	(97)	2 467
Derivatives	72	-	72	86	-	86
Deferred taxation	746	(4)	742	645	(5)	640
<b>Current assets</b>	27 427	(284)	27 143	19 241	(250)	18 991
Inventory	1 941	(5)	1 936	1 238	(7)	1 231
Programme and film rights	1 868	-	1 868	1 522	-	1 522
Trade and other receivables and loans	7 310	(119)	7 191	5 935	(100)	5 835
Derivatives	449	-	449	85	-	85
Cash and cash equivalents	15 813	(160)	15 653	9 825	(143)	9 682
	27 381	(284)	27 097	18 605	(250)	18 355
Non-current assets held-for-sale	46	-	46	636	-	636
<b>Total assets</b>	103 536	(273)	103 263	81 278	(276)	81 002
<b>Total equity</b>	55 853	-	55 853	49 576	-	49 576
<b>Non-current liabilities</b>	29 192	(16)	29 176	17 845	(41)	17 804
Long-term liabilities	26 720	(5)	26 715	15 552	(25)	15 527
Post-employment medical liability	164	(3)	161	139	(2)	137
Derivatives	972	-	972	839	-	839
Deferred taxation	1 336	(8)	1 328	1 315	(14)	1 301
<b>Current liabilities</b>	18 491	(257)	18 234	13 857	(235)	13 622
Current portion of long-term debt	2 298	(2)	2 296	1 613	(3)	1 610
Trade payables	4 179	(72)	4 107	2 865	(72)	2 793
Accrued expenses and other current liabilities	10 411	(183)	10 228	7 981	(160)	7 821
Derivatives	180	-	180	206	-	206
Bank overdrafts and call loans	1 423	-	1 423	1 034	-	1 034
	18 491	(257)	18 234	13 699	(235)	13 464
Liabilities classified as held-for-sale	-	-	-	158	-	158
<b>Total equity and liabilities</b>	103 536	(273)	103 263	81 278	(276)	81 002

## 5. **Headline and core headline earnings**

	Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	R'm	R'm
<b>Calculation of headline and core headline earnings</b>		
<b>Profit attributable to equity holders of the group</b>	<b>5 751</b>	6 047
<i>Adjusted for:</i>		
- insurance proceeds	-	(2)
- impairment of property, plant and equipment and other assets	112	97
- impairment of goodwill and intangible assets	1 461	588
- (profit)/loss on sale of property, plant and equipment and intangible assets	(58)	17
- gains on acquisitions and disposals of investments	(45)	(11)
- remeasurement of previously held interest	(700)	-
- dilution losses on equity-accounted investments	852	96
- remeasurements included in equity-accounted earnings	(2 447)	(2 278)
- impairment of equity-accounted investments	1 201	2 137
	<b>6 127</b>	6 691
Total tax effects of adjustments	(81)	(29)
Total adjustment for non-controlling interest	(65)	(32)
<b>Headline earnings</b>	<b>5 981</b>	6 630
<i>Adjusted for:</i>		
- equity-settled share-based charges	1 120	850
- reversal/(recognition) of deferred tax assets	58	(195)
- special dividend income	-	(423)
- taxation adjustment	-	(191)
- amortisation of intangible assets	1 385	1 403
- fair value adjustments and currency translation differences	(47)	273
- retention option expense	128	135
- business combination (profits)/losses	(9)	51
<b>Core headline earnings</b>	<b>8 616</b>	8 533

## 6. **Interest received/(paid)**

	Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	R'm	R'm
<b>Interest received</b>	<b>606</b>	443
- loans and bank accounts	456	408
- other	150	35
<b>Interest paid</b>	<b>(2 466)</b>	(1 495)
- loans and overdrafts	(1 717)	(1 044)
- transponder leases	(356)	(231)
- other	(393)	(220)
<b>Other finance income/(cost) - net</b>	<b>(267)</b>	(258)
- net foreign exchange differences and fair value adjustments on derivatives	(344)	(383)
- preference dividends received	77	125

## 7. Equity-accounted results

The group's equity-accounted associated companies and joint ventures contributed to the consolidated financial results as follows:

	Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	R'm	R'm
<b>Share of equity-accounted results</b>	<b>10 835</b>	8 778
- sale of assets	(19)	-
- sale of investments	(2 929)	(2 648)
- impairment of investments	532	348
- gains on acquisitions and disposals	-	(8)
<b>Contribution to headline earnings</b>	<b>8 419</b>	6 470
- amortisation of intangible assets	897	692
- equity-settled share scheme charges	987	675
- business combination costs	-	13
- special dividend income	-	(423)
- taxation adjustment	-	(191)
- fair value adjustments and currency translation differences	(181)	(61)
- reversal/(recognition) of deferred tax assets	35	(195)
<b>Contribution to core headline earnings</b>	<b>10 157</b>	6 980
Tencent	9 724	6 652
Mail.ru	911	652
Abril	(110)	(69)
Other	(368)	(255)

## 8. Profit before taxation

Apart from the items detailed above, profit before taxation has been determined after taking into account, inter alia, the following:

	Year ended 31 March 2014	Year ended 31 March 2013 (Restated)
	R'm	R'm
<b>Depreciation of property, plant and equipment</b>	<b>1 942</b>	1 493
<b>Amortisation</b>	<b>898</b>	1 146
- intangible assets	711	996
- software	187	150
<b>Other gains/(losses) - net</b>	<b>(1 320)</b>	(735)
- profit/(loss) on sale of property, plant and equipment and intangible assets	58	(17)
- impairment of goodwill and intangible assets	(1 461)	(588)
- impairment of property, plant and equipment and other assets	(112)	(97)
- insurance proceeds	-	2
- fair value adjustment of financial instruments	195	(35)
<b>Gains/(losses) on acquisitions and disposals</b>	<b>751</b>	(53)
- profit on sale of investments	44	68
- losses recognised on loss of control transactions	-	(44)
- remeasurement of contingent consideration	48	13
- acquisition-related costs	(41)	(73)
- remeasurement of previously held interest	700	-
- other	-	(17)

## 9. Goodwill

Goodwill arises on the acquisition of interests in subsidiaries and is subject to an annual impairment assessment. Movements in the group's goodwill for the year are detailed below:

	Year ended 31 March 2014 R'm	Year ended 31 March 2013 (Restated) R'm
<b>Goodwill</b>		
- cost	24 077	19 610
- accumulated impairment	(2 484)	(1 873)
<b>Opening balance</b>	<b>21 593</b>	17 737
- foreign currency translation effects	3 226	2 103
- acquisitions	2 003	2 423
- disposals	(18)	(164)
- impairment	(993)	(506)
<b>Closing balance</b>	<b>25 811</b>	21 593
- cost	29 405	24 077
- accumulated impairment	(3 594)	(2 484)

## 10. Investments and loans

The following relates to the group's investments and loans as at the end of the reporting period:

	Year ended 31 March 2014 R'm	Year ended 31 March 2013 (Restated) R'm
<b>Investments and loans</b>	<b>50 675</b>	35 195
- listed investments	44 194	29 157
- unlisted investments and loans	6 481	6 038

## 11. Commitments

Commitments relate to amounts for which the group has contracted, but that have not yet been recognised as obligations in the statement of financial position.

	Year ended 31 March 2014 R'm	Year ended 31 March 2013 (Restated) R'm
<b>Commitments</b>	<b>22 417</b>	18 073
- capital expenditure	740	1 064
- programme and film rights	17 701	13 559
- network and other service commitments	1 530	1 158
- transponder leases	424	399
- operating lease commitments	1 413	1 333
- set-top box commitments	609	560

## 12. Issue of listed bond, and repayment of existing facilities

The group issued a seven-year US\$1bn international bond in July 2013. The bond matures in July 2020 and carries a fixed interest rate of 6% per annum. The proceeds were used to partly pay down an offshore revolving credit facility.

### 13. Business combinations and other acquisitions

In June 2013 the group's subsidiary MIH India Global Internet Limited (MIH India) acquired a 100% interest in redBus, an Indian online ticketing platform. The fair value of the total purchase consideration was R1bn in cash. The purchase price allocation: property, plant and equipment R4m; intangible assets R354m; cash R29m and restricted cash R96m; trade and other receivables R27m; trade and other payables R41m; deferred tax liability R114m and the balance to goodwill.

During June 2013 the option to subscribe for new shares in MIH India held by Tencent Holdings Limited expired. MIH India operates ecommerce platforms under the ibibo brand. In terms of IFRS 10 the group exercised control over MIH India from the date that the option expired. The group previously accounted for MIH India as a joint venture. The fair value of the total deemed purchase consideration was R321m, being the acquisition date fair value of the interest held in MIH India. A gain of R274m has been recognised as a result of remeasuring to fair value the existing interest in MIH India. The purchase price allocation: property, plant and equipment R5m; intangible assets R162m; cash R71m; trade and other receivables R64m; trade and other payables R78m; deferred tax liability R51m and the balance to goodwill.

In July 2013 the group acquired an additional interest of 28,6% in Dubizzle, an online classifieds platform centred on Dubai. The group's total interest in Dubizzle increased to 53,6% and the group now accounts for Dubizzle as a subsidiary. The fair value of the total purchase consideration was R939m, consisting of R477m in cash for the additional interest and R462m being the acquisition date fair value of the existing interest held in Dubizzle. The purchase price allocation: property, plant and equipment R2m; intangible assets R381m; cash R231m; trade and other receivables R16m; trade and other payables R37m and the balance to goodwill. A non-controlling interest of R252m was recognised at the acquisition date. A gain of R231m has been recognised as a result of remeasuring to fair value the group's existing interest in Dubizzle before the acquisition of the additional interest.

The main factor contributing to the goodwill recognised in these acquisitions is their market presence. This goodwill is not expected to be deductible for income tax purposes. The non-controlling interest was measured using the proportionate share of the identifiable net assets.

The group made various smaller acquisitions with a combined cost of R270m. Total acquisition-related costs of R41m were recorded in "Gains/(losses) on acquisitions and disposals" in the income statement. Had the revenues and net results of redBus and Dubizzle been included from 1 April 2013, it would not have had a significant effect on the group's consolidated revenue and net results.

The following investments in associated companies and joint ventures were made:

In June 2013 the group acquired an additional 6,1% interest in Souq Group Limited, an online retailer, marketplace and payment platform business, with operations in the UAE, Saudi Arabia, Egypt and Kuwait, for R296m in cash. During March 2014 the group acquired a further interest of 11,8% in Souq Group Limited for R911m in cash. The group now has a 47,6% interest in Souq Group Limited.

In July 2013 the group acquired an additional 8,6% interest in Flipkart Private Limited, a leading ecommerce site in India, for R1 376m in cash. During May 2014 the group invested a further R543m in cash in Flipkart. The group now has a 17,7% interest in Flipkart on a fully diluted basis.

In February 2014 the group acquired 26,1% in SimilarWeb Limited, an online analytics provider, for R155m in cash. The group has a 22,5% interest in SimilarWeb on a fully diluted basis.

During February 2014 the group acquired a 30,7% interest for R200m in cash in Neralona Investments Limited, trading as eSky.ru, an online children's goods retailer in Russia.

The above acquisitions were primarily funded through the utilisation of existing credit facilities.

#### 14. Financial instruments

The information below analyses the group's financial instruments, which are carried at fair value at each reporting period, by level of the hierarchy as required by IFRS 7 and IFRS 13.

##### Fair value measurements at 31 March 2014 using:

	Quoted prices in active markets for identical assets or liabilities (Level 1) R'm	Significant other observable inputs (Level 2) R'm	Significant unobservable inputs (Level 3) R'm
<b>Assets</b>			
Available-for-sale investments	120	-	-
Foreign exchange contracts	-	210	-
Interest rate swaps	-	1	-
<b>Liabilities</b>			
Foreign exchange contracts	-	66	-
Shareholders' liabilities	-	-	806
Earn-out obligations	-	-	263
Interest rate swaps	-	332	-

There have been no transfers between level one, two or three during the period, nor were there any significant changes to the valuation techniques and inputs used to determine fair values.

##### Financial instruments for which fair value is disclosed:

	Carrying value R'm	Fair value R'm	Level 1 R'm	Level 2 R'm	Level 3 R'm
<b>31 March 2014</b>					
<b>Financial liabilities</b>					
Loans from non-controlling shareholders	480	478	-	-	478
Capitalised finance leases	7 277	7 074	-	-	7 074
Publicly traded bonds	17 784	19 706	-	19 706	-

The fair values of the publicly traded bonds have been determined with reference to the listed prices of the instruments at the reporting date.

##### Reconciliation of level 3 financial liabilities

The following table presents the changes in level 3 instruments for the period ending 31 March 2014:

	Shareholders' liabilities R'm	Earn-out obligations R'm
Opening balance at 1 April 2013	704	185
Total gains in profit or loss	(145)	(13)
Issues	284	155
Settlements	(82)	(91)
Foreign currency translation effects	45	27
<b>Closing balance at 31 March 2014</b>	<b>806</b>	<b>263</b>

The fair value of shareholders' liabilities is determined using a discounted cash flow model. Business specific adjusted discount rates are applied to estimated future cash flows. For earn-out obligations, current forecasts of the extent to which management believe performance criteria will be met, discount rates reflecting the time value of money and contractually specified earn-out payments are used. Changes in these assumptions could affect the reported fair value of these financial instruments. The fair value of level two financial instruments is determined with the use of exchange rates quoted in an active market and interest rate extracts from observable yield curves.

#### 15. Events after the reporting period

Subsequent to year-end, the group invested a further R543m in cash in Flipkart.

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## Naspers Limited

(Registration number: 1925/001431/06)

("Naspers")

JSE share code: NPN

ISIN: ZAE000015889

LSE share code: NPSN

ISIN: US 6315121003

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## Directors

T Vosloo (chair), B van Dijk (chief executive), C L Eenstein, D G Eriksson, F-A du Plessis, R C C Jafta, F L N Letele, Y Ma, D Meyer, R Oliveira de Lima, S J Z Pacak, T M F Phaswana, J D T Stofberg, B J van der Ross, J J M van Zyl

## Alternate director

M R Sorour

## Company secretary

G Kisbey-Green

## Registered office

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(PO Box 2271, Cape Town 8000)

## Transfer secretaries

Link Market Services South Africa Proprietary Limited  
13th Floor, Rennie House, 19 Ameshoff Street, Braamfontein 2001  
(PO Box 4844, Johannesburg 2000)

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## ADR programme

Bank of New York Mellon maintains a GlobalBuyDIRECT™ plan for Naspers Limited. For additional information, please visit the Bank of New York Mellon's website at [www.globalbuydirect.com](http://www.globalbuydirect.com) or call Shareholder Relations at 1-888-BNY-ADRS or 1-800-345-1612 or write to: Bank of New York Mellon, Shareholder Relations Department – GlobalBuyDIRECT™, Church Street Station, PO Box 11258, New York, NY 10286-1258, USA.

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## Important information

The report contains forward-looking statements as defined in the United States Private Securities Litigation Reform Act of 1995. Words such as "believe", "anticipate", "intend", "seek", "will", "plan", "could", "may", "endeavour" and similar expressions are intended to identify such forward-looking statements, but are not the exclusive means of identifying such statements. While these forward-looking statements represent our judgements and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. These include factors that could adversely affect our businesses and financial performance. We are not under any obligation to (and expressly disclaim any such obligation to) update or alter our forward-looking statements, whether as a result of new information, future events or otherwise. Investors are cautioned not to place undue reliance on any forward-looking statements contained herein.

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